Asset Vision

TAFENSW-Northern Sydney Institute, is a part of the Technical and Further education network, who provide a wide range of education and training across NSW. They wanted to use our comphrehensive desk top managment system. Why? Scalable had the right answer.

> "The ability to comprehensively report on fleet utilization is key to the Northern Sydney Institute's drive to maximize operational performance and ensure optimal fleet utilization. The deployment of Asset Vision could not be any simpler. The server configuration was done remotely by Scalable local staff who are fantastic to deal with."
> – Diana Khabbazz, Director Technology TAFE NSW - Northern Sydney Institute

Executive Summary

Customer Name:
TAFENSW - Northern Sydney Institute

Industry:
Education

Location:
Sydney, New South Wales Australia

Number of People Served:
1,500 Staff; 30,000+ students.

Challenges:

- Creating a system or solution that would identify all assets and record the status in real time.
- License compliance and harvesting.
- Integrated discovery and normalization to support changing needs for computers and classrooms.

Solution: Asset Vision

- Registry™
- Optimize™

Results:

- Real-time reports providing information for hardware and software asset tracking, refresh and upgrade, harvesting, auditing and compliance.
- Improved decision-making to assist with end-to-end asset life cycle mangement.
- Operational expense reduction by up to 20% in the first year.
- Lowered lifecycle cost through savings in operation and maintenance of asset base.

Challenge

TAFENSW - Northern Sydney Institute is a nationally and internationally accredited training provider. They are recognized for excellence and innovation in the design and delivery of relevant, industry-aligned vocational and higher education and training. With up to 42,000 learners enrolled annually, the Institute offers an extensive scope of training and assessment products and services, including more than 400 qualifications and courses available across six campuses. Their vision is to be a leading global tertiary organization, unlocking people's potential through amazing learning experiences. The organization was seeking a tool that would allow for greater asset efficiencies to manage technological developments and continuously provide responsive services in a scalable, competitive market environment.

Solution

TAFENSW - Northern Sydney Institute pinpointed the right solution: Scalable Software's Asset Vision. Its ease of integration made Asset Vision the perfect choice, and the capability to create web-based dashboards was a huge advantage.

"The online version is fantastic," said Glen Hegner, Manager, ICT Services Unit TAFE NSW - Northern Sydney Institute. "The regular questions we ask are 'How many computers have we got in the fleet today?' and "How many have been on in the last 14 (and 60) days in the network?' With the live dashboard displays, I can instantly tell where we're not utilizing our return on investment on the assets we're purchasing," said Hegner.

Ultimately, TAFENSW - Northern Sydney Institute chose Asset Vision to provide data that allows optimization of physical assets, including computers in classrooms, and data-driven response to new directions in services, such as analytics reporting targeted at the rise of Bring Your Device (BYD) on campuses.

Results

"Asset Vision has given us a very clear picture of our PC usage patterns and the information we need to make some difficult decisions around fleet reduction," said Hegner.

Thanks to Asset Vision, TAFENSW - Northern Sydney Institute alone identified over 600 machines that will not be replaced due to infrequent use, and over time, they will be removed. "This represents a significant savings when you think about the replacement cost, plus the set-up," added Hegner.

"By streamling and managing our fleet of PCs, we will have more funds to replace our fleet every four years," he said. "In addition, less IT staff is required to maintain our computer resources."

> Asset Vision's ease of integration made it the perfect choice, and the capability to create web-based dashboards was a huge advantage.

Why Scalable Software?

"With the appropriate analysis, this tool can give you the information you need to make valid decisions when managing your computer fleet. We use Asset Vision over the entire institute, and each campus Technology Advisor has the ability to run reports for their campus," said Hegner.

Asset Vision is helping Scalable's customers reboot IT Asset Management in the era of cloud computing. Asset Vision allows IT administrators to:

- Track hardware and software assets from arrival through deployment to decommissioning, and give a 360-degree view of all assets with their network locations and procurement records
- Provide agentless network discovery, and software inventory with support for most common platforms
- Utilize a cloud-based, SaaS model that is always enriched and always running the latest version
- Generate easily customizable reporting and analytics from a robust business intelligence layer
- Automate warranty management
- Identify potential security vulnerabilities

> Asset Vision exists for the sole purpose of analyzing the use of applications by people.

"The other benefit is software usage review," said Hegner. "In the past, we've bought site-wide licenses, but after reviewing the actual usage, we are able to buy 200 copies of the software, rather than 1,600 copies. That translates into

Unused software by installs can be easily tracked to help with cost recovery and re-distribution.

Asset Vision exists for the sole purpose of analyzing the use of applications by people. Asset Vision enables IT administrators to:

- Utilize the proven technology of Scalable Survey to monitor software usage across the estate;
- Capture actionable intelligence about an organization's software use without compromising user privacy; and
- Determine whether an application or its features are being used or simply viewed, enabling an organization to reduce

Usage of software can be captured and reported on whether it is running on a physical device or deployed on a virtual server.

For TAFENSW - Northern Sydney Institute, Scalable's Asset Vision provided a comprehensive management solution that assisted in improving efficiencies, reducing the organization's footprint and forecasting future needs.

"Obviously, if you can't measure, you can't manage your estate," said Hegner. "The real case for us is being able to know what's in our environment and how it's being utilized. At the touch of a finger, I can look at what software is out there, know what is being used and what are the compliance issues. With a fleet of 4,000 computers, we can make sure we're keeping up with licensing agreements and not putting on more software than we need."

Hegner added, "Putting it through the lens of the usage of the machines and what's due, we can actually forecast fairly accurately what we want to spend

> "But I can't stipulate enough that the customer support makes the difference. The support and follow-up are just outstanding."

About Scalable

Scalable Software's SaaS-based Asset Vision® provides customers with tools to manage the complexities of the cloud era. From forensic discovery and normalization, to license management and governance, to integration with other enterprise IT and ERP systems, Scalable's Asset Vision product suite provides a foundational ITAM solution.

For more information: www.scalable.com or info@scalable.com